# FIRM PROFILE

RAMARANA REAL PROPERTY

10 AM AM HIN 100 -

-

COLUMN TWO IS NOT

And Division in which the real of the local division in which the local division in the

shift have been aven have

155 6355 6355 6444

stored imits stand could

Consectory

And internal

10000

Ŵ

DENT

naniii





#### HANSEN ADVOCATES LLP

ONE VISION. ONE FIRM

### **TABLE OF CONTENTS**

٦.	WELCOME TO HANSEN ADVOCATES	iii
2.	VISION AND MISSION	iv
3.	GOAL AND PLEDGE	V
4.	PRACTISE AREAS	vi
5.	OUR CLIENTS	Х
6.	WHY US	xi
7.		xii
8.	CONTACT US	XV

"No one is above the law and no one is below it", Theodore Roosevelt





### HANSEN ADVOCATES LLP

ONE VISION. ONE FIRM

ii

### WELCOME TO HANSEN ADVOCATES LLP

We are a distinguished legal practice committed to delivering exceptional legal services across various domains. Founded on principles of integrity, compassion, and excellence, we strive to achieve justice and provide unwavering support to our clients. Our firm specializes in a wide array of legal services, including litigation and alternative dispute resolution, real estate and project financing, corporate and commercial law, research, knowledge management, consultancy, as well as immigration and international law.

> Visit our Website www.hansenadvocates.co.ke



# VISION & MISSION

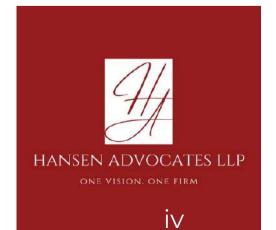


Vision

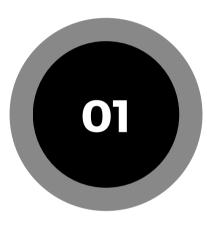
To establish a bespoke legal practice where justice is the ultimate goal, compassion guides our interactions, and integrity serves as the cornerstone of every action

## Mission

To uphold the highest standards of excellence, ethics, and integrity in the practice of law.



## OUR GOAL AND PLEDGE



To establish enduring bonds with our clients through openness, honesty, and respect, giving them the tools they need to handle challenging legal matters with assurance and comfort.



To provide our clients with unwavering commitment, assisting them with legal challenges with honesty, compassion, and a firm determination to get the best results.



#### HANSEN ADVOCATES LLP

### **Real Estate, Perfection of Securities & Project Financing**

We provide comprehensive legal services in real estate transactions, ensuring seamless transactions from acquisition to development. We also specialize in perfecting securities and facilitating project financing, guiding clients through regulatory compliance and financial structuring.

Our experienced team is dedicated to delivering personalized solutions tailored to each client's unique needs and objectives. Whether you are a first-time homebuyer, a seasoned investor, or a developer planning a large-scale project, we are here to support you every step of the way.

Our goal is to help you navigate legal complexities with confidence, so you can focus on what you do best-growing your business and achieving your aspirations.

We invite you to experience the difference of working with a law firm that truly understands your needs and is dedicated to your success. Contact us today to learn more about how we can assist you in reaching your goals.

Our firm offers legal services in Corporate and Commercial Law, specializing in corporate governance, mergers, acquisitions, contract negotiation, and compliance. We provide tailored solutions to support strategic objectives, mitigate risks, and foster business growth, serving as a reliable partner in navigating the corporate legal landscape.

Our experienced advocates are committed to understanding the unique needs of each client, delivering personalized and effective legal counsel. By staying abreast of the latest industry trends and regulatory changes, we ensure our clients are always ahead of the curve. Whether you are a startup seeking guidance on initial structuring or a multinational corporation dealing with complex transactions, we are here to help.

Our dedication to excellence and client satisfaction is reflected in the long-term relationships we build and the successful outcomes we achieve. Let us be your trusted advisor in achieving your business goals with confidence and integrity.





#### **Corporate & Commercial Law**



#### **Succession & Estate Planning**

#### We offer personalized succession and estate planning services, guiding clients through wills, trusts, and estate administration with tailored strategies. Our experienced team ensures assets are protected and wishes honored, providing peace of mind for seamless wealth transfer.

Whether you are planning for the future of your business, securing the financial future of your loved ones, or navigating the complexities of estate taxes, our dedicated professionals are here to help. From drafting comprehensive estate plans to managing probate processes, we are committed to delivering exceptional service with sensitivity and discretion. Our holistic approach integrates financial, legal, and personal dimensions, ensuring that your legacy is preserved and your plans are executed flawlessly.

By staying current with evolving laws and leveraging the latest tools, we provide innovative solutions that adapt to changing circumstances. Let us be your trusted partner in safeguarding your wealth and ensuring that your legacy endures for generations to come.

We specialize in resolving legal disputes through both litigation and alternative dispute resolution methods such as arbitration and mediation. We advocate vigorously for our clients' interests while seeking efficient and effective resolutions to complex legal challenges.

Our team is dedicated to providing personalized attention to each case, ensuring that every client receives the highest level of service and expertise. We understand that legal matters can be stressful and overwhelming, which is why we strive to make the process as smooth and transparent as possible.

We believe in building strong, lasting relationships with our clients based on trust, integrity, and mutual respect. Our goal is not only to resolve your current legal issues but also to help you navigate future challenges with confidence and peace of mind. Whether you are an individual, a small business, or a large corporation, we are here to support you every step of the way.



### **Litigation & Alternative Dispute Resolution**



#### **Intellectual Property Law**

#### We provide comprehensive legal services in intellectual property (IP) law, covering patents, trademarks, copyrights, trade secrets, and more. Our expertise spans IP registration, protection, enforcement, and litigation support, helping clients safeguard and maximize the value of their innovations in an ever-changing IP landscape.

With a focus on the creative economy, we offer tailored legal solutions for industries such as media, entertainment, design, fashion, technology, and the arts. Our team works closely with creators, businesses, and innovators to protect their intellectual assets, enabling them to thrive and seize opportunities in this dynamic sector.

Beyond our core services, we provide strategic IP portfolio management, ensuring clients align their intellectual property with their business objectives. By staying ahead of legal and technological developments, we deliver innovative strategies and foster long-term partnerships built on trust and exceptional service. This allows us to guide clients through the complexities of intellectual property and the expanding creative economy with clarity and confidence.

We offer advisory services in climate change and sustainable development, assisting clients in regulatory compliance, sustainability strategies, carbon footprint reduction, and green finance initiatives to promote environmental stewardship and legal adherence

Our team of experts brings a wealth of knowledge and experience, ensuring that our clients receive tailored solutions that meet their unique needs. By leveraging cuttingedge technology and staying abreast of the latest industry trends, we provide actionable insights that drive meaningful change. In addition to our advisory services, we offer comprehensive training programs and workshops designed to build internal capabilities and promote a culture of sustainability within organizations. By educating and engaging stakeholders at all levels, we aim to inspire collective action toward a greener future.

Together, we can create a more resilient and sustainable world, one where economic prosperity and environmental integrity go hand in hand. Join us on this journey and let's make a positive impact for generations to come.



### **Climate Change & Sustainable Development** Advisory



#### **Immigration & International Law**

We specialize in immigration law, we assist clients with work permit applications, residency permits, and citizenship matters. Additionally, we provide guidance on international law issues, including cross-border transactions and compliance with global regulations. We understand the complexities of navigating immigration processes and international legal landscapes, and we strive to make these processes as smooth and stress-free as possible.

Whether you are an individual seeking to move to Kenya, a business looking to expand internationally, or someone in need of legal counsel on cross-border issues, our firm is here to help.

Dedicated to excellence and driven by a passion for justice, we diligently safeguard our clients' rights and interests. Allow us to be your trusted partner in pursuing new opportunities and achieving a brighter future.

We offer comprehensive tax advisory services to meet the needs of corporates and individuals. Navigating tax regulations can be complex, but our team simplifies the process, helping clients meet their obligations while maintaining compliance. We provide tailored, practical solutions to ensure accuracy and efficiency in all tax matters.

Our services cover more than compliance. We assist with preparing and submitting tax filings, ensuring all statutory deadlines are met to avoid penalties and risks. From VAT and corporate income tax to personal income tax, we offer clear, actionable guidance to keep our clients on track amid evolving regulatory requirements.

We also specialize in addressing tax authority inquiries and audits. Our strategic advisory services help clients respond to queries, negotiate settlements, and resolve disputes with minimal disruption. At Hansen Advocates, we are committed to providing professional support, ensuring peace of mind and protecting our clients' interests in all tax-related matters.



#### **Tax Advisory**

### SOME OF THE CLIENTS WE HAVE SERVED























# SO, WHY US?

Our distinctive feature is our client-focused strategies. We place a high value on comprehending the specific requirements and obstacles of each client.

Reveal the splendor and immerse in brilliance at Hansen Advocates!



### **MEET THE PARTNERS**



Hansen Omido, CPM

Managing Partner

Hansen is a vibrant and accomplished advocate of the High Court of Kenya, wielding extensive experience in law, mediation, public policy, and legal research. As the Managing Partner at the firm, Hansen combines razor-sharp legal acumen with a forward-thinking vision, delivering stellar results while inspiring excellence across his team.

Hansen's career is marked by impactful roles at leading firms, including MAK & Partners Advocates LLP, Mosioma & Co. Advocates, and Ashitiva Advocates LLP. He has successfully led the restructuring of six companies with a combined asset base exceeding Ksh 800 million and overseen development projects worth over Ksh 3 billion. Among his notable achievements is providing legal oversight for a landmark 312-unit housing development for Kenya Airways staff, ensuring full compliance with regulatory requirements.

Hansen's innovative approach shines through his establishment of advanced research and knowledge management departments, setting new benchmarks in his field. His thought leadership is further demonstrated by his co-authorship of a widely acclaimed dissertation on the East African Community Common Market Protocol. From perfecting securities for prominent financial institutions such as KCB Bank, Kingdom Bank, Victoria Commercial Bank, UNFCU and UNSACCO to expertly representing some of them in court, Hansen's portfolio reflects a diverse and impressive blend of expertise and accomplishment.

He has also championed access to justice for vulnerable groups, including providing pro bono representation in gender-based violence cases and discrimination of persons living with HIV.

Beyond the legal sphere, he wears multiple hats with flair, serving as Chairman of Stingers Rugby Club and Secretary to the Kenya Rugby Union Constitution Review Committee, where he drives impactful reforms.

Here's a fun twist—when he's not reshaping Kenya's legal landscape or crafting game-changing policies, Hansen might just surprise you with his hidden talent: he's a skilled rapper with a knack for dropping bars as smooth as his courtroom arguments! With an unrivaled blend of professionalism, creativity, and a touch of rhythm, Hansen is redefining what it means to lead, inspire, and make a lasting impact.





Valerie Cherono, CPM

Partner - Head of Strategy Meet Valerie; an Advocate of the High Court, a legal maverick, and a master of multitasking. With a career spanning commercial, conveyancing, and entertainment law, Valerie isn't just redefining traditional legal practice—she's revolutionizing it. Her passion for the content creation and creative economy sectors adds a fresh, vibrant twist to her already impressive repertoire.

Before bringing her talents to the firm, Valerie honed her skills at Robson Harris Advocates LLP, where she further sharpened her legal expertise and built a strong foundation in strategic legal counsel. Her time there was instrumental in shaping her unique approach to the legal world, setting the stage for her innovative contributions at Hansen Advocates.

As the brains behind strategy at Hansen Advocates, Valerie ensures clients receive nothing short of excellence. She's the go-to person for crafting step-by-step strategies that turn challenges into solutions and visions into reality. Her knack for staying ahead of trends and thinking outside the box makes her an invaluable asset to both the firm and its clients.

Valerie's track record is as impressive as it is diverse: she's managed property transfers worth millions of shillings, perfected securities for leading banks totaling over KES 5 billion, and built sustainable business entities from the ground up. She's also a champion in intellectual property law, helping creatives and innovators protect their ideas while turning them into strategic assets.

When she's not busy being a legal superhero, Valerie's life is just as colorful. A founding force behind Kenya's first online radio station dedicated solely to Kenyan music, Radio 254, she even took a spin as a radio presenter. Outside the office, she loves podcasting, traveling, and devouring books—and her legendary skills in the kitchen? Let's just say, Michelin stars better watch out.

With her dynamic mix of professionalism, creativity, and a dash of fun, Valerie Cherono isn't just shaping the legal landscape—she's making it her playground. If you're looking for legal excellence with a touch of flair, Valerie's the one to call.



### Francis Kariuki

Director of Operations

Born and raised in the vibrant town of Nakuru, Kenya, Francis Kariuki Kinuthia's life story is a thrilling blend of relentless ambition, strategic brilliance, and a touch of adventure. With roots grounded in Kenya's rich culture and values, Francis embodies the spirit of resilience and innovation.

His academic journey began at Jomo Kenyatta University of Agriculture and Technology, where he earned a BSc in Land Resource Planning and Management. His thirst for knowledge led him to the prestigious Arava International Centre in Israel, where he received advanced agricultural training. This experience not only refined his technical expertise but also exposed him to the beauty of multicultural collaboration. Francis learned to navigate diverse environments with ease—a skill he wields masterfully as a leader of dynamic teams.

Francis' professional path took an exciting turn when he transitioned from agriculture to operations. At Orca Agriculture Company in Israel, he managed large-scale agricultural projects with the precision of a chess master. From designing irrigation systems to streamlining workflows, he proved himself a visionary leader with a knack for balancing the big picture and the smallest details. These skills became invaluable as he ventured into the world of legal operations.

Today, Francis serves as the Director of Operations at a renowned law firm, where he ensures every cog in the machine runs smoothly. His mission? To make the firm's operations a benchmark of efficiency, enabling the legal team to deliver exceptional service with speed, precision, and, of course, a touch of Francis' signature brilliance.

Outside the office, Francis brings the same energy to the rugby pitch. A seasoned player with numerous accolades, he thrives under pressure, strategizing, collaborating, and executing with finesse. His leadership style, rooted in teamwork and an unyielding determination, mirrors the discipline and grit he's honed on the field.

With an unmatched blend of technical expertise, operational excellence, and an insatiable drive for continuous improvement, Francis is more than just a leader—he's a force of nature, proving that with the right mindset, no challenge is insurmountable.

### **CONTACT US**

We look forward to working with you

- Phone : (+254)-101-145-651
- Instagram: hansenadvocates\_
- in Linkedin: Hansen Advocates
- **f** Facebook: Hansen Advocates
- Youtube: The Wide Podcast (Well... It Depends!)
- Email: info@hansenadvocates.co.ke
- Address: Flamingo Towers, 4th Floor, Wing A, Upperhill, Nairobi

# HANSEN ADVOCATES

ONE VISION, ONE FIRM



