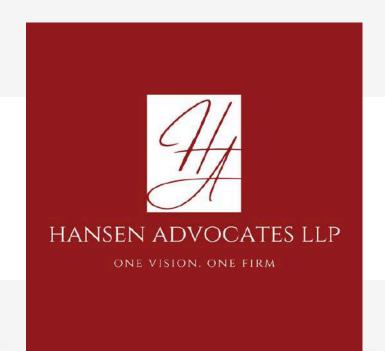
# FIRM PROFILE





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"No one is above the law and no one is below it", Theodore Roosevelt www.hansenadvocates.com

# WELCOME TO HANSEN ADVOCATES LLP

We are a distinguished legal practice committed to delivering exceptional legal services across various domains. Founded on the principles of integrity, compassion, and excellence, we strive to achieve justice and provide unwavering support to our clients.

Our firm specializes in a wide array of legal services, including litigation and alternative dispute resolution, real estate and project financing, corporate and commercial law, research and knowledge management, legal consultancy, as well as immigration and international law.

We are proud to have been awarded Best Full-Service Law Firm – African Excellence Awards 2025, a testament to our dedication, professionalism, and the trust our clients place in us.

Visit our Website www.hansenadvocates.com



# VISION & MISSION



# Vision

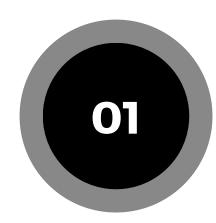
To establish a bespoke legal practice where justice is the ultimate goal, compassion guides our interactions, and integrity serves as the cornerstone of every action

# Mission

To uphold the highest standards of excellence, ethics, and integrity in the practice of law.



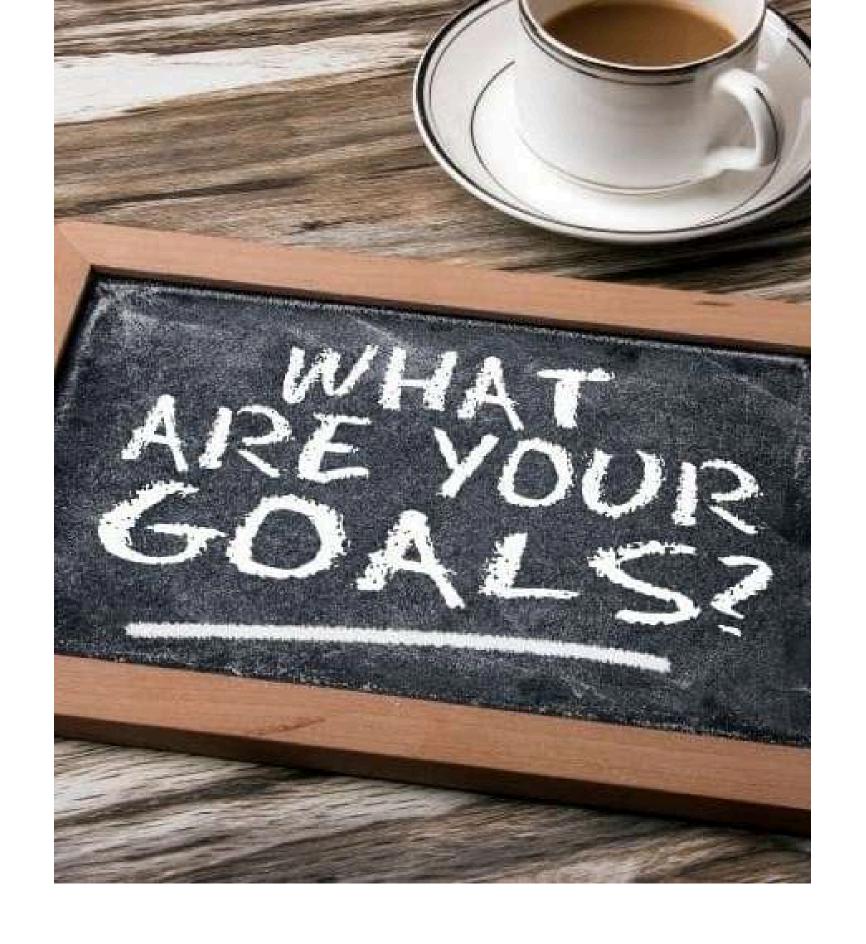
# OUR GOAL AND PLEDGE

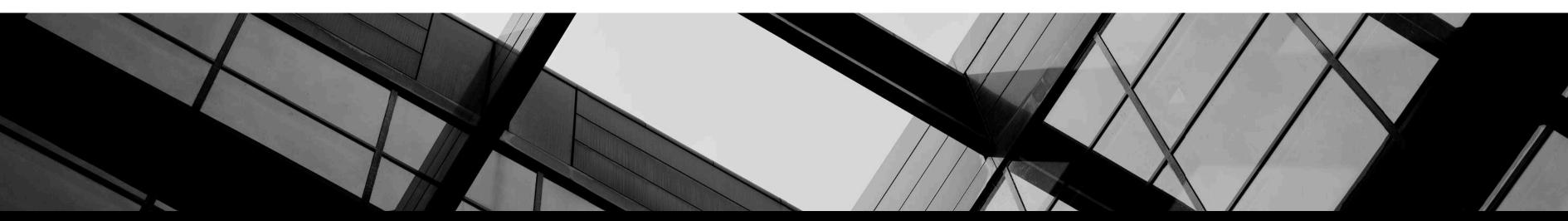


To establish enduring bonds with our clients through openness, honesty, and respect, giving them the tools they need to handle challenging legal matters with assurance and comfort.



To provide our clients with unwavering commitment, assisting them with legal challenges with honesty, compassion, and a firm determination to get the best results.





#### Real Estate, Perfection of Securities & Project Financing

We provide comprehensive legal services in real estate transactions, ensuring seamless transactions from acquisition to development. We also specialize in perfecting securities and facilitating project financing, guiding clients through regulatory compliance and financial structuring.

Our experienced team is dedicated to delivering personalized solutions tailored to each client's unique needs and objectives. Whether you are a first-time homebuyer, a seasoned investor, or a developer planning a large-scale project, we are here to support you every step of the way.

Our goal is to help you navigate legal complexities with confidence, so you can focus on what you do best—growing your business and achieving your aspirations.

We invite you to experience the difference of working with a law firm that truly understands your needs and is dedicated to your success. Contact us today to learn more about how we can assist you in reaching your goals.

#### **Corporate & Commercial Law**

Our firm offers legal services in Corporate and Commercial Law, specializing in corporate governance, mergers, acquisitions, contract negotiation, and compliance. We provide tailored solutions to support strategic objectives, mitigate risks, and foster business growth, serving as a reliable partner in navigating the corporate legal landscape.

Our experienced advocates are committed to understanding the unique needs of each client, delivering personalized and effective legal counsel. By staying abreast of the latest industry trends and regulatory changes, we ensure our clients are always ahead of the curve. Whether you are a startup seeking guidance on initial structuring or a multinational corporation dealing with complex transactions, we are here to help.

Our dedication to excellence and client satisfaction is reflected in the long-term relationships we build and the successful outcomes we achieve. Let us be your trusted advisor in achieving your business goals with confidence and integrity.



#### **Succession & Estate Planning**

We offer personalized succession and estate planning services, guiding clients through wills, trusts, and estate administration with tailored strategies. Our experienced team ensures assets are protected and wishes honored, providing peace of mind for seamless wealth transfer.

Whether you are planning for the future of your business, securing the financial future of your loved ones, or navigating the complexities of estate taxes, our dedicated professionals are here to help. From drafting comprehensive estate plans to managing probate processes, we are committed to delivering exceptional service with sensitivity and discretion. Our holistic approach integrates financial, legal, and personal dimensions, ensuring that your legacy is preserved and your plans are executed flawlessly.

By staying current with evolving laws and leveraging the latest tools, we provide innovative solutions that adapt to changing circumstances. Let us be your trusted partner in safeguarding your wealth and ensuring that your legacy endures for generations to come.

#### **Litigation & Alternative Dispute Resolution**

We specialize in resolving legal disputes through both litigation and alternative dispute resolution methods such as arbitration and mediation. We advocate vigorously for our clients' interests while seeking efficient and effective resolutions to complex legal challenges.

Our team is dedicated to providing personalized attention to each case, ensuring that every client receives the highest level of service and expertise. We understand that legal matters can be stressful and overwhelming, which is why we strive to make the process as smooth and transparent as possible.

We believe in building strong, lasting relationships with our clients based on trust, integrity, and mutual respect. Our goal is not only to resolve your current legal issues but also to help you navigate future challenges with confidence and peace of mind. Whether you are an individual, a small business, or a large corporation, we are here to support you every step of the way.



#### **Intellectual Property Law**

We provide comprehensive legal services in intellectual property (IP) law, covering patents, trademarks, copyrights, trade secrets, and more. Our expertise spans IP registration, protection, enforcement, and litigation support, helping clients safeguard and maximize the value of their innovations in an ever-changing IP landscape.

With a focus on the creative economy, we offer tailored legal solutions for industries such as media, entertainment, design, fashion, technology, and the arts. Our team works closely with creators, businesses, and innovators to protect their intellectual assets, enabling them to thrive and seize opportunities in this dynamic sector.

Beyond our core services, we provide strategic IP portfolio management, ensuring clients align their intellectual property with their business objectives. By staying ahead of legal and technological developments, we deliver innovative strategies and foster long-term partnerships built on trust and exceptional service. This allows us to guide clients through the complexities of intellectual property and the expanding creative economy with clarity and confidence.

#### Climate Change & Sustainable Development Advisory

We offer advisory services in climate change and sustainable development, assisting clients in regulatory compliance, sustainability strategies, carbon footprint reduction, and green finance initiatives to promote environmental stewardship and legal adherence

Our team of experts brings a wealth of knowledge and experience, ensuring that our clients receive tailored solutions that meet their unique needs. By leveraging cutting-edge technology and staying abreast of the latest industry trends, we provide actionable insights that drive meaningful change. In addition to our advisory services, we offer comprehensive training programs and workshops designed to build internal capabilities and promote a culture of sustainability within organizations. By educating and engaging stakeholders at all levels, we aim to inspire collective action toward a greener future.

Together, we can create a more resilient and sustainable world, one where economic prosperity and environmental integrity go hand in hand. Join us on this journey and let's make a positive impact for generations to come.



#### **Immigration & International Law**

We specialize in immigration law, we assist clients with work permit applications, residency permits, and citizenship matters. Additionally, we provide guidance on international law issues, including cross-border transactions and compliance with global regulations. We understand the complexities of navigating immigration processes and international legal landscapes, and we strive to make these processes as smooth and stress-free as possible.

Whether you are an individual seeking to move to Kenya, a business looking to expand internationally, or someone in need of legal counsel on cross-border issues, our firm is here to help.

Dedicated to excellence and driven by a passion for justice, we diligently safeguard our clients' rights and interests. Allow us to be your trusted partner in pursuing new opportunities and achieving a brighter future.

#### **Tax Advisory**

We offer comprehensive tax advisory services to meet the needs of corporates and individuals. Navigating tax regulations can be complex, but our team simplifies the process, helping clients meet their obligations while maintaining compliance. We provide tailored, practical solutions to ensure accuracy and efficiency in all tax matters.

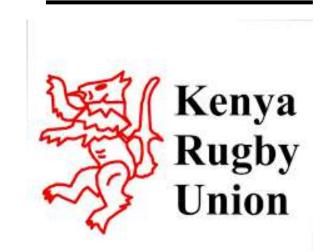
Our services cover more than compliance. We assist with preparing and submitting tax filings, ensuring all statutory deadlines are met to avoid penalties and risks. From VAT and corporate income tax to personal income tax, we offer clear, actionable guidance to keep our clients on track amid evolving regulatory requirements.

We also specialize in addressing tax authority inquiries and audits. Our strategic advisory services help clients respond to queries, negotiate settlements, and resolve disputes with minimal disruption. At Hansen Advocates, we are committed to providing professional support, ensuring peace of mind and protecting our clients' interests in all tax-related matters.

#### SOME OF THE CLIENTS WE HAVE SERVED

























**Stanbic Bank** 

A member of Standard Bank Group







# SO, WHY US?

Our distinctive feature is our client-focused strategies. We place a high value on comprehending the specific requirements and obstacles of each client.

Reveal the splendor and immerse in brilliance at Hansen Advocates!



## MEET THE TEAM



Hansen Omido, CPM
Managing Partner

Hansen is a vibrant and accomplished advocate of the High Court of Kenya, wielding extensive experience in law, mediation, public policy, and legal research. As the Managing Partner at the firm, Hansen combines razor-sharp legal acumen with a forward-thinking vision, delivering stellar results while inspiring excellence across his team.

Hansen's career is marked by impactful roles at leading firms, including MAK & Partners Advocates LLP, Mosioma & Co. Advocates, and Ashitiva Advocates LLP. He has successfully led the restructuring of six companies with a combined asset base exceeding Ksh 800 million and overseen development projects worth over Ksh 3 billion. Among his notable achievements is providing legal oversight for a landmark 312-unit housing development for Kenya Airways staff, ensuring full compliance with regulatory requirements.

Hansen's innovative approach shines through his establishment of advanced research and knowledge management departments, setting new benchmarks in his field. His thought leadership is further demonstrated by his co-authorship of a widely acclaimed dissertation on the East African Community Common Market Protocol. From perfecting securities for prominent financial institutions such as KCB Bank, Kingdom Bank, Victoria Commercial Bank, UNFCU and UNSACCO to expertly representing some of them in court, Hansen's portfolio reflects a diverse and impressive blend of expertise and accomplishment.

He has also championed access to justice for vulnerable groups, including providing pro bono representation in gender-based violence cases and discrimination of persons living with HIV.

Beyond the legal sphere, he wears multiple hats with flair, serving as Chairman of Stingers Rugby Club and Secretary to the Kenya Rugby Union Constitution Review Committee, where he drives impactful reforms.

Here's a fun twist; when he's not reshaping Kenya's legal landscape or crafting game-changing policies, Hansen might just surprise you with his hidden talent: he's a skilled rapper with a knack for dropping bars as smooth as his courtroom arguments! With an unrivaled blend of professionalism, creativity, and a touch of rhythm, Hansen is redefining what it means to lead, inspire, and make a lasting impact.



Valerie Cherono, CPM

Partner - Head of Strategy Meet Valerie; an Advocate of the High Court, a legal maverick, and a master of multitasking. With a career spanning commercial, conveyancing, and entertainment law, Valerie isn't just redefining traditional legal practice—she's revolutionizing it. Her passion for the content creation and creative economy sectors adds a fresh, vibrant twist to her already impressive repertoire.

Before bringing her talents to the firm, Valerie honed her skills at Robson Harris Advocates LLP, where she further sharpened her legal expertise and built a strong foundation in strategic legal counsel. Her time there was instrumental in shaping her unique approach to the legal world, setting the stage for her innovative contributions at Hansen Advocates.

As the brains behind strategy at Hansen Advocates, Valerie ensures clients receive nothing short of excellence. She's the go-to person for crafting step-by-step strategies that turn challenges into solutions and visions into reality. Her knack for staying ahead of trends and thinking outside the box makes her an invaluable asset to both the firm and its clients.

Valerie's track record is as impressive as it is diverse: she's managed property transfers worth millions of shillings, perfected securities for leading banks totaling over KES 5 billion, and built sustainable business entities from the ground up. She's also a champion in intellectual property law, helping creatives and innovators protect their ideas while turning them into strategic assets.

When she's not busy being a legal superhero, Valerie's life is just as colorful. A founding force behind Kenya's first online radio station dedicated solely to Kenyan music, Radio 254, she even took a spin as a radio presenter. Outside the office, she loves podcasting, traveling, and devouring books—and her legendary skills in the kitchen? Let's just say, Michelin stars better watch out.

With her dynamic mix of professionalism, creativity, and a dash of fun, Valerie Cherono isn't just shaping the legal landscape; she's making it her playground. If you're looking for legal excellence with a touch of flair, Valerie's the one to call.



**Francis Kariuki**Director of Operations

Frank is a Land Resource Planning and Management expert with a BSc from Jomo Kenyatta University of Agriculture and Technology (JKUAT) and over four years of professional experience. His expertise is further enriched by advanced agricultural training at the Arava International Centre in Israel, where he honed his skills in the field.

Francis's career took a transformative shift when he transitioned from agriculture to operations management at Orca Agriculture Company in Israel. There, he led large-scale projects with a focus on optimizing workflows and coordinating resources efficiently. His ability to balance strategic oversight with operational precision made him an invaluable asset, particularly when managing complex, high-stakes initiatives.

Today, as the Director of Operations at the firm, Francis ensures the seamless execution of the firm's day-to-day operations. He is the key driver behind optimizing workflow processes and enhancing the firm's operational efficiency, which has contributed significantly to the firm's growth and success. In addition to his operational expertise, Francis's leadership style is characterized by a strong commitment to collaboration, resilience, and continuous improvement. His extensive international exposure and experience working in diverse, multicultural environments enable him to lead with confidence and poise, fostering a team-oriented, high-performance culture within the firm.

Beyond his professional achievements, Francis is a passionate seasoned rugby player, where he applies the strategic thinking, teamwork, and perseverance gained from the sport to his leadership role. His approach to leadership is rooted in achieving excellence through teamwork and innovation, ensuring that no challenge is too great to overcome.

With a unique combination of technical expertise, operational mastery, and a relentless drive for growth, Francis is not just a leader he is a true inspiration, demonstrating that with the right mindset, every challenge can be turned into an opportunity for success



**Enoch Mokua**Senior Associate



**John Simon**Principal Associate

Enoch is a Senior Associate at the firm, celebrated for his sharp legal mind, calm demeanor, and ability to make even the most complex legal matters seem simple. He holds a Bachelor of Laws (LL.B) degree from the University of Nairobi and completed the Advocates Training Programme at the Kenya School of Law, gaining admission to the Bar in 2017. He is currently pursuing his Master of Laws (LL.M) at the University of Nairobi.

A proud member of both the Law Society of Kenya and the East Africa Law Society, Mr. Mosioma brings valuable experience from his time at Mose, Mose & Millimo Advocates, where he led the Intellectual Property portfolio and handled high-stakes commercial litigation matters.

At our firm, he heads the Intellectual Property Department and also plays a key role in our Litigation Team. He is passionate about protecting brands, innovations, and business interests; and his clients value his practical, solution-oriented approach and ability to stay steady under pressure.

Outside the office, Enoch is a retired rugby player; but his love for teamwork, discipline, and strategy remains intact. Whether in court or at the negotiation table, he believes in showing up with purpose, passion, and just the right dose of humor.

John is a passionate and results-driven advocate, with a robust track record in commercial law, conveyancing, carbon credit transactions, and environmental law. He brings a strategic and sustainability-focused approach to legal advisory, having represented a diverse portfolio of corporate clients across sectors, helping them navigate complex transactions while aligning with ethical and regulatory frameworks.

With deep expertise in contract negotiation, regulatory compliance, and risk mitigation, John is well-regarded for his ability to draft and execute complex legal agreements that advance business interests while embedding sustainability into commercial practice. His knowledge of carbon markets and environmental compliance further strengthens the firm's capacity to serve clients engaged in climate-related finance, ESG compliance, and green investments.

John is also passionate about social impact and leverages his legal skills to support non-profit and mission-driven organizations in navigating legal challenges, fostering governance, and enabling positive environmental change. His dedication to sustainable development and corporate responsibility reflects Hansen Advocates' values of purpose-driven legal practice that delivers not only results but also meaningful societal contribution.



Mitch Njiule Lead Associate Litigation



Derrick Atsango
Associate

Mitch is an astute and energetic litigator. With a rich background spanning the Judiciary of Kenya, private law firms, and the corporate real estate world, he brings both courtroom grit and regulatory finesse to the firm's legal arsenal. As an Advocate of the High Court of Kenya and a certified Data Protection Officer, Mitch blends legal precision with strategic foresight; whether he's navigating a complex commercial dispute or ensuring compliance with ever-evolving data laws.

Before joining Hansen Advocates, Mitch served as a Bench Legal Researcher at the Rent Restriction Tribunal, where he dug deep into statutes, case law, and judicial precedent to support judicial decision-making on tough tenancy matters. He also made his mark as Legal Counsel at a leading property firm, handling everything from contract negotiations and compliance audits to policy development and risk management.

Known for his sharp legal mind, polished drafting, and courtroom confidence, Mitch is a go-to for high-stakes litigation and regulatory advisory. But don't let the legal suit fool you—when he's not in court, Mitch is a talented multi-instrumentalist who unwinds with the saxophone, drums, and a good rhythm. Whether it's a legal argument or a jazz set, Mitch hits all the right notes.

Derrick is a sharp and dynamic practitioner, with a strong focus on Tax Law and a solid grounding in Commercial and Property transactions. He is particularly skilled in navigating the intricate world of tax compliance, dispute resolution, and regulatory objections; making him a key asset to clients looking to stay on the right side of the Kenya Revenue Authority while protecting their financial interests.

Before joining Hansen Advocates, Derrick worked as an Associate at MAK & Partners Advocates, where he handled tax disputes ranging from KRA assessments and objection notices to appeals before the Tax Appeals Tribunal. His experience also spans conveyancing and commercial law, including company registration, real estate transactions, contract drafting, and compliance advisory.

Derrick is known not just for his technical expertise, but also for his proactive client communication, clarity in legal drafting, and commitment to problem-solving. Whether he's interpreting a tax decision, crafting a legal opinion, or mentoring young interns in the office, Derrick brings energy, professionalism, and a touch of humour to every task. Off the clock, he's an avid football fan and a believer in teamwork—on the pitch, and in the practice of law.



**Peris Ombachi**Client Service & Projects
Lead



**Cynthia Waruguru**Business Development Lead

Peris is the Client Service & Projects Lead at Hansen Advocates, where she oversees internal operations, coordinates strategic initiatives, and ensures our service delivery remains agile, efficient, and client-focused. With over five years of experience in customer success, ERP implementation, and project coordination, Peris brings a sharp mix of structure, creativity, and human-centered problem-solving to the team.

Peris is responsible for overseeing client experience, coordinating internal operational projects, and driving process excellence across departments. Her strong communication and time management skills, combined with certifications in PRINCE2 and Product Management, make her instrumental in aligning our service delivery with client expectations and strategic objectives.

Outside the office, Peris is an adventure lover and networking enthusiast who enjoys adrenaline-filled experiences like hiking and road trips. She believes that bold ideas, authentic relationships, and a little bit of thrill are the perfect ingredients for personal and professional success.

Cynthia is the Business Development Lead at Hansen Advocates, where she leads the firm's growth strategy, client relationship management, and strategic partnerships. With over eight years of experience in client relations, account management, and project coordination, she brings a keen understanding of client needs, business development, and customer retention; ensuring that every client interaction adds long-term value to the firm.

Cynthia's sharp strategic thinking, attention to detail, and ability to connect business goals with client expectations make her an asset in driving both client success and internal efficiency. She is currently pursuing her Master of Business Administration (MBA) at Kenyatta University, further sharpening her leadership and strategic management capabilities. She is instrumental in expanding the firm's reach, building lasting client relationships, and aligning business goals with market needs. Whether she's developing client engagement strategies, coordinating cross-functional projects, or identifying new opportunities, Cynthia leads with clarity, passion, and purpose.

Beyond her professional life, Cynthia is an adrenaline junkie, a lover of good vibes, and the founder of Sweet Treats Cakery—a baking business that channels her creativity and attention to detail. Her energy, warmth, and entrepreneurial flair reflect the dynamic and people-first culture at Hansen Advocates.



Peter Kinuthia
Research Assistant



**Ian Kipkirui**Admin

Peter is a Research Assistant at the firm, specializing in geospatial data analysis and land information systems. He supports the firm's Land, Real Estate, Environment, and Infrastructure practice groups by integrating technical expertise in cartography and GIS into legal research and strategy. His role enhances the firm's ability to address complex land-related matters with precision and data-driven insights.

Peter has previously worked with the Kenya National Highways Authority, Kenya Power & Lighting Company, and the Ministry of Lands (Ardhi Sasa), where he gained hands-on experience in land data verification, cadastral mapping, infrastructure surveys, and digital records management. He is proficient in ArcGIS, AutoCAD, Google Earth, and Field Maps; skills that allow him to prepare spatial evidence, land audit reports, and visual aids that support due diligence, legal opinions, and court submissions.

Currently pursuing a Bachelor of Technology in Geoinformation Technology at the Technical University of Kenya and holding a Diploma in Cartography and GIS, Peter plays a key role in informing legal research, policy development, and environmental compliance assessments. His attention to detail, commitment to data integrity, and understanding of land systems make him an integral part of Hansen Advocates' multidisciplinary approach to legal solutions.

Ian serves as the Administrative Officer at Hansen Advocates, where he plays a pivotal role in ensuring the seamless coordination of the firm's daily operations. With a keen eye for detail and a dedication to operational excellence, Ian provides essential support to both the legal and administrative teams, contributing to the timely and efficient delivery of client services.

He is recognized for his strong communication skills, proactive approach, and ability to manage multiple responsibilities within dynamic work environments. His reliability, professionalism, and results-oriented mindset make him an invaluable asset to the firm. Ian is highly proficient in office management systems, digital tools, file and records handling, and professional communication. His contributions have significantly enhanced the firm's administrative efficiency and internal organization.

Beyond the workplace, Ian is a passionate music enthusiast, fitness advocate, and culinary explorer; bringing energy, creativity, and a collaborative spirit to the Hansen Advocates team

# **CONTACT US**

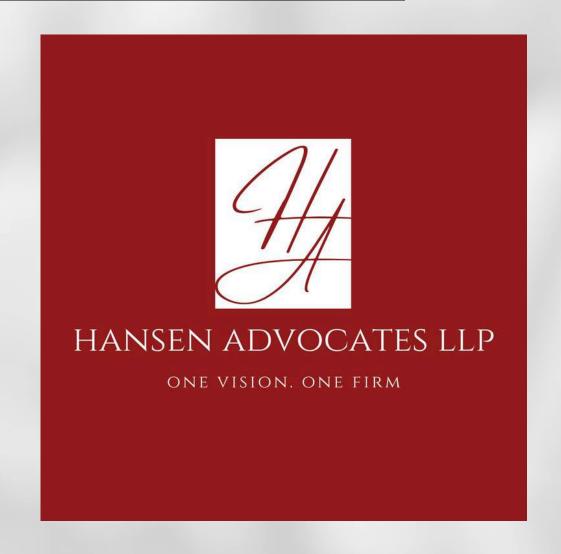
We look forward to working with you

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